

CONNECT

DOUBLE DOWN FOR YOUR BUSINESS

JOIN US

JANUARY 10 - 11, 2018

BROUGHT TO YOU BY:

LOCATION: MYSTIC LAKE CASINO & HOTEL

Watch for more information @ themma.org | mplsrealtor.com

Wednesday January 10th

3:00pm – 4:00pm Realtor/Loan Officer Idea Slam

5 Realtors and 5 LO's get 5 minutes to give their best ideas on what works for them.

4:15pm – 5:15pm Business Building Supersession

Are you interested in taking your real estate business to the next level? Come learn about the newest business building tools.

5:15pm – 6:00pm Cocktails & Networking

6:00pm – 7:00pm Dinner/Charity Auction - Benefiting Spare Key

7:15pm – 8:00pm Comedian Cy Amundson

With appearances on Conan, Adam Devine's House Party, and Comedy Central's This is Not Happening, Cy Amundson is fast-proving himself in the world of standup comedy. After cutting his teeth at ACME Comedy Company in Minneapolis, Cy moved to LA and has since appeared on FOX'S Family Guy and American Dad.

Cy recently made his film debut in soon-to-be released, Break Point and has released his first comedy album, Lovesick in Toledo. His stand up effectively manages to challenge the audience while remaining delightfully and positively relatable.

Some of Cy's favorite things include Larry Bird, pancakes, and anything Teen Wolf related.

8:00pm – 10:00pm Realtor/Originator Blackjack Tournament

Fabulous prizes for top team, top agent and top LO!

Thursday January 11th

9:00am – 10:00am Key Note Speaker - Kristen Brown

Recently named one of the top 20 trailblazers in the meetings industry by *Meetings Today* magazine, Kristen Brown is an engaging speaker who motivates audiences with low-stress, high-success ideas for GROWTH that will directly impact the bottom line by boosting sales, leadership, performance, and profits!

10:00am – 11:00am Tech Tools for Real Estate - Jeremias Maneiro

Join JMan Maneiro to learn more about today's consumers and their needs. In this session real estate professionals will leave with the tools necessary to communicate more effectively with today's tech savvy consumer while also exceeding their service expectations and providing equal and ethical service to all. This course has been approved by the Minnesota Commissioner of Commerce for 1 hour of Real Estate continuing education.

11:00am – 11:30am Break / Vendor Alley

11:30am – 12:30pm Small Group Round Tables

Sit down and discuss challenges and ideas with other Realtors and Originators

12:30pm – 1:15pm Lunch

FOR REALTORS:

1:15pm – 3:15pm What App? – Jeremias Maneiro

Real Estate agents will learn the best apps and programs to provide a systematic approach to client relations. They will also gain a better understanding of social media ethics and develop an online REALTOR best practices. Students will be introduced to video and the right ways to use it in real estate.

This course has been approved by the Minnesota Commissioner of Commerce for 2 hours of Real Estate continuing education.

FOR LENDING OFFICERS:

1:15pm – 2:00pm Originator Technology Session

Come and see the latest and greatest technology that is helping originators around the country close more loans than ever before.

2:00pm – 2:15pm Vendor Alley

2:15pm – 3:15pm Business Building Supersession for Originators

Come learn all the latest and greatest business building ideas that will put your business in overdrive.

3:15pm – 3:45pm Vendor Alley

3:45pm – 5:00pm Top Producers Panel

Hear from some of the top Realtors and Originators in the region as to how they are successfully increasing sales.

5:00pm – 6:00pm Happy Hour

For up-to-date schedule visit:
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